

Decision Focus and Key Decision Factors quiding activities.

ALPJOBS, looking at 2030 as the shortest time horizon for robust strategy building, is using following methods derived from **Futures Studies.**

- 1. Suppose I know how things will go, what would you like to know from me?
- 2. If in 2030 things go well in terms of job opportunities, what would be a desirable result? (with optimism, but in a realistic way)
- 3. On the contrary, if things go wrong, what should we worry about?
- 4. Looking inside the local administration, what changes should be introduced to strengthen the chances of a successful outcome? (how administrative culture should change)
- 5. Looking back to the past, what were the most significant learnings?
- 6. In your opinion, what are the main internal and external obstacles in the local administration to achieving a desirable future (about job opportunities)?
- 7. If you could decide what to do without any obstacle or limit (of resources, of authority), what specific decisions would you take immediately?

The "Seven Questions" of a Strategic





System Thinking (Causal Loop diagram)





ALPJOBS is co-financed (ARPAF funds) by the **European Union**





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